# Technology Alliance Program

**Partner:one**
hackerone

HackerOne is committed to building a strong, trusted ecosystem of technology partners that enables secure, customer-centric innovation. The PartnerOne Technology Alliance Program opens the door for integration, collaboration, and go-to-market success—making it easier for technology providers to work with HackerOne to deliver more value to mutual customers.

Our program streamlines the partner journey, from application to validation, with scalable benefits and support across technical and go-to-market efforts.

> "The cybersecurity industry thrives when we pair true innovation with strategic collaboration, and our integration with HackerOne is a prime example of complementary technologies forging a powerful path forward.
>
> **Matias Madou, Co-Founder and CTO of Secure Code Warrior.**

## HackerOne At a Glance

Founded in San Francisco in **2012**

**300+** Employees

**2M+** Registered Researchers

Researchers in **170** Countries

## Solutions

- AI Security, Safety, and Trust
- Application Security
- Bug Bounty
- Cloud Security
- Continuous Security Testing

- Continuous Vulnerability Discovery
- Vulnerability Management
- Pentesting
- Web3

**2500+** Customers

## TAP Benefits

| Program Benefits | ✔ Level 1 | ✔ Level 2 | ✔ Level 3 |
|---|---|---|---|
| Listing on HackerOne Technology Alliance Page | ✔ | ✔ | ✔ |
| Portal Access | ✔ | ✔ | |
| Joint Marketing Opportunities | ✔ | ✔ | |
| Sales Alignment and Enablement | ✔ | ✔ | |
| Engineering Support | ✔ | | |
| Press Announcement | ✔ | | |

## TAP Requirements

To participate in the Technology Alliance Program, partners must meet the following core requirements:

- **Signed Technology Alliance Agreement**
  Formal agreement establishing the partnership framework.

- **Website Logo Placement**
  HackerOne logo must be added to the partner's website with .
  a link to our integration or partner page.

- **Joint Customer Strategy**
  Alignment on shared customer use cases and go-to-market collaboration opportunities.

- **Validated Integrated Solution**
  Completed integration with HackerOne that meets technical standards and is reviewed by our team.

- **Joint Business Plan & Periodic Reviews**
  Agreement on partnership goals, timelines, and regular check-ins to measure success.

## Why Partner with HackerOne

| Strategic Value | Integration Benefits | Go-to-Market Opportunities | Ecosystem Impact |
|---|---|---|---|
| Be part of the trusted network behind the leader in offensive security | Build in-demand integrations that enhance security workflows and reduce operational friction | Gain access to co-marketing, joint messaging, and upcoming co-selling initiatives | Help shape the modern AppSec stack by delivering joint value to 2,500+ global customers |
| Extend your platform's reach by aligning with customers' needs for secure SDLC and DevOps | Get access to sandbox, API docs, and technical support for validated integrations | Participate in campaigns, events, and launch announcements with HackerOne | Strengthen customer relationships by solving real problems with collaborative solutions |
| Stand out in competitive security deals by showcasing joint solution strength | Ensure visibility with listing on the HackerOne partner page | Account mapping and field alignment to accelerate customer expansion | Build brand credibility through integration recognition and customer enablement |

# How to Apply for the Technology Alliance Program

1. To join the program, complete the application form at: *Hacker.One/alliances*.

2. HackerOne will carefully review each application and approve qualified partners based on alignment with our integration strategy and customer needs.

3. Once approved, partners must execute the Technology Alliance Program Agreement to officially join the program.

*For more details, visit our Technology Alliance page at hackerone.com or contact us at alliances@hackerone.com.*