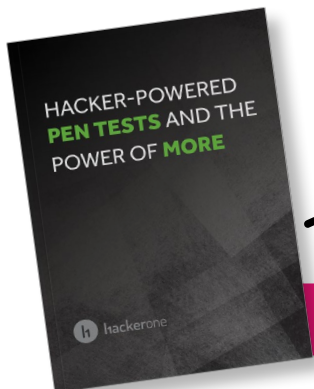


Traditional Pen Testing **Versus** Hacker-Powered Pen Testing

	Traditional Pen Testing	Hacker-Powered Pen Testing
NUMBER OF PARTICIPANTS	Few (typically 1 or 2 people)	Many (10, 50, or 100s of people)
LOCATION	Can be "on site"	Distributed
USE CASES	Particular area that requires testing	General/comprehensive testing, precursor to pen testing
BETTER FOR	Ensuring that a detailed test plan is followed; testing behind your firewall	Public facing apps and web software, but works equally well for Hardware/ IoT and testing/staging environments
TIMEFRAME	Time-bound (typically 4-6 weeks but can be longer)	Time-bound (4-6 weeks)
RESULTS	Typically fewer, in number and severity	Typically more, in number and severity
APPROACH	Hired team	Crowd sourced talent
SOFTWARE LANDSCAPE	Dev, test, production	Typically test or production
COSTS	Fixed	Fixed
TYPICAL BUDGET AMOUNT	\$25,000-\$150,000	\$20,000
HELP WITH TRIAGE	Yes	Yes
CRITICALITY	Often determined by compliance requirements	You define severity scale (critical, high, medium, low), based on your business needs
COMPLIANT?	Yes	Can be designed to meet compliance requests, or used as a precursor to pen testing for compliance



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